

2010/11 Annual Report



Ending the isolation.

Patron

His Excellency Dr. Ken Michael, AC
Governor of Western Australia

Senses Foundation wishes to thank the clients and families
who agreed to their photographs being used
in the reports which are linked to this Annual Report.

Contents

	Page
Board of Directors	4
President's Report	8
Chief Executive Officer's Report	12
Finance Report	18
Client Services – A Summary	20
Corporate Services – A Summary	24
Deafblind International Secretariat – A Summary	28
Thanks to our Valued Supporters	29
Congratulations	39
Financial Statements	42

Board of Directors

President

James Thom MBA

James joined the Board of Senses Foundation in 2003 and has played an active role in the organisation since. He has been President since October 2006. James is Executive Director, Infrastructure, with the Department of Education. James was involved with the disability sector initially as a parent of a son with an autism spectrum disorder. In 2002-03, he was the Department of the Premier and Cabinet representative, on a working party that reviewed the Disability Services Act. James has particular interests in the policy and financial relationships between governments and contracted non-government agencies and in the governance of not-for-profit organisations.

Vice President

Anne Bourke

Anne's substantive position is the Executive Director, Nursing and Patient Support Services, Child and Adolescent Health Services (CAHS) which includes Princess Margaret Hospital for Children, Child and Adolescent Mental Health and Child and Adolescent Community Health. Anne is a Registered Nurse, Registered Midwife, has a BSc (Nursing), Master of Clinical Nursing, and a Post Graduate Diploma in Health Services Management. Anne has worked in the Health Sector in WA for more than thirty years, and has held senior management positions for the past fifteen years. Anne has a particular interest in governance, and customer involvement in policy. Anne Bourke was appointed to the Board of Senses Foundation in June 2006.

Board of Directors

Bill Cutler

Bill Cutler joined the Senses Foundation Board in January 2005. Bill has a working background of 42 years in banking, including offshore postings in Fiji, Hong Kong, Singapore and London. Bill has held the positions of Deputy Chief Manager, London and Head of Banking Operations, Perth.

Rick Matich AMP (UWA) AIBF (Fin)

During 34 years service with Westpac Banking Corporation, Rick Matich served in a number of senior management and executive positions in Western Australia and New South Wales. Rick is a Director of Matich Marine and a business and financial services consultant. Rick Matich joined the Senses Foundation Board in 2001.

David Halge MBA

David Halge has over 30 years in public sector management, the last 18 of which were in a senior level in the regulation of the gaming industry, until his resignation in December 2006. David's most recent position was Director of Operations within the Department of Racing, Gaming and Liquor. Within that position, David Halge was responsible for the overall management of the Operations Division, which has primary responsibility for the provision of inspection, investigation, licensing and audit/risk assessment functions. He had direct involvement with many not - for - profit organisations. David Halge joined the Board in 2007.

Board of Directors

Craig Billings

Craig Billings is the General Manager Marketforce Retail. Craig is highly regarded as one of the industry's leading strategic retail thinkers, and is renowned for his hands on approach in developing innovative communication strategies and value added initiatives for the Agency's clients. Craig Billings joined the Senses Foundation Board in 2005.

John Groppoli, B.Juris, LLB, FAICD

John Groppoli was appointed to the Board in 2005. He was a partner of national law firm Deacons (now known as Norton Rose) from 1987 to 2004 where he specialised in franchising, legal compliance and corporate governance. He was Managing Partner of the Perth office of Deacons from 1998 to 2002. John left private practice in 2004 and is currently Managing Director of Milners Pty Ltd, a leading Australian brand marketing group specialising in premium homeware products, and Aviva Optical, an importer and national distributor of optical products and accessories. John is a director of AHG Ltd and Retravision (WA) Limited.

Deidre Willmott, B.Juris, LLB W.Aust., LLM Melb.

Deidre Willmott is a lawyer and is head of government relations for Fortescue Metals Group Ltd. Prior to this appointment, Deidre was Cabinet Secretary and Chief of Staff to West Australian Premier Colin Barnett. She is Deputy Chair of the Council of St Hilda's Anglican School for Girls and worked as a General Manager for the Melbourne 2006 Commonwealth Games. Deidre Willmott joined the Board in 2008.

Board of Directors

Ruth Shean PhD, M Ed, B Ed FAICD FCIS

Ruth Shean is the Director General of the Western Australian government's Department of Workforce Development. Prior to this, Ruth was Commissioner for Public Sector Standards. Her other previous government CEO roles include Director General of the Disability Services Commission (from 1999 – 2006), and Acting Director General of the Department for Community Development. Ruth Shean has also been a non-government CEO (of the Cerebral Palsy Association), and has held leadership positions on both state and federal government reviews and committees. She has also been on governing councils of both Curtin and Murdoch Universities. Ruth Shean was co-opted onto the Board in June 2011.

President's Report

By any measure 2010-11 has been a rousing success story for Senses Foundation. The unique, highly specialised knowledge and skills of the Senses Foundation team coupled with their energy and dedication to our Mission has seen significant increases in the number of clients and in the quantum and range of services provided.

The Board of Management is focused on ensuring that Senses Foundation has strong governance policies and practices in respect of day-to-day service provision and stewardship of the organisation's assets; and that Senses Foundation's performance meets the needs of clients, their families, our funding agencies and the wider community.

We are also thinking ahead, contemplating a future where we see Senses Foundation continuing to grow its client base and service offerings and clearly positioned as the Australian centre of excellence for deafblind services.

External Influences

During the year there were some favourable shifts in Government policy affecting the disability sector. The Board noted the State Government's announcement of some positive outcomes from the ongoing work of the Premier's *Partnership Forum*. These came in the form of a most welcome injection of additional funding and reforms to funding and contracting policies.

Our Chief Executive Officer Debbie Karasinski elaborates on this and the implications for Senses Foundation in her report in the following pages.

President's Report

At a national level, the Board was impressed by the report of the Productivity Commission's investigation into disability care and support. This report included a recommendation for a National Disability Insurance Scheme.

There are many laudable features of the NDIS proposal, however, we would urge debate on any proposal to centralise program delivery into some form of national organisation. Implementation of the NDIS must not be at a cost to the flexibility and responsiveness to clients' needs that is a feature of service delivery through the non-government sector.

There is a risk that such advantages would likely be diminished if the lines of approval, communication and control were to shift to a single national funding body.

Thanks to Our Supporters

Senses' network of supporters in the community continues to grow. Our supporters at fundraising events such as the annual charity golf day and corporate bowls day have continued to back us despite the vicissitudes of the commercial environment and global financial issues.

The golf day raised over \$100,000 this year and our major sponsor AHG was recognised for their 14 year commitment to the day. Over that period \$1.3 million has been raised for Senses Foundation's programs. We greatly appreciate the energy of the golf day planning committee under the inspired leadership of Trevor Gosatti and the bowls day planning committee led by Mike Ford. Whilst the bowls day is only in its fourth year, it is gaining momentum and this year generated a handy \$20,000. I encourage you to read more about these fun events, the people involved and the results along with a selection of photos later in this Annual Report.

President's Report

Support of a different kind was received from a trio of south metropolitan Rotary Clubs. Members got together to create a Sensory Garden at one of Senses Foundation's community living houses in Success. The result is very impressive both visually and in its variety of olfactory sensations as intended by its designers. We are most grateful to those Rotarians who made it happen; the three clients who live in the house are experiencing something very special.

Senses Foundation appreciates all of the support, donations and bequests received from the community no matter what the amount. However, we were absolutely overwhelmed and extremely grateful to learn that Andrew and Nicola Forrest had donated 100,000 shares in Fortescue Metals Group Ltd. This significant funding injection will take Senses Foundation to a new level of entrepreneurial development and service provision. Along with the donation came a challenge from Mr

and Mrs Forrest to use the funds to make a tangible difference to our status quo. We aim to rise to the challenge!

Our Patron

During the year our Patron, the Governor of Western Australia, His Excellency Dr Ken Michael, retired. I would like to record Senses Foundation's sincere appreciation to Dr Michael for his ongoing interest during his term. Despite the pressures of the role and the number of community organisations drawing on their time, Dr Michael and his wife Julie showed us great support, not the least during our hosting of the International Deafblind Conference in September 2007 where they were enthusiastic special guests and this year at our annual corporate bowls day which Dr Michael opened.

The Board is delighted that His Excellency the incoming Governor of Western Australia, Malcolm James McCusker AO QC has agreed to be our new Patron.

President's Report

At this year's Annual General Meeting David Halge will retire from the Board in accordance with the constitution. David has been a valuable and valued contributor to our Board of Management. In farewelling David I would like to acknowledge his insightful analysis and comment in Board meetings. He brought to us a special perspective borne out of his interaction with charitable institutions in his former profession as a regulator of gaming in Western Australia. We wish David well in his future endeavours.

During the year we coopted Dr Ruth Shean to the Board and will be seeking Members' ratification of her appointment at the Annual General Meeting. Ruth is very familiar with the disability sector having served for several years as Director General of the Disability Services Commission and earlier, as Chief Executive of a significant non-government disability service provider. Nowadays, Ruth is Director General of the Department of Training and Workforce Development. She will

be a great addition to the range of expertise on our Board. I extend my appreciation to all of my fellow Board Members for contributing their valuable time and expertise in support of Senses Foundation through this past year with their dedicated attention to Board business.

Our Chief Executive Officer, Debbie Karasinski and her Senior Managers, Elvira Edwards and David Snape have led the Senses Foundation team to another set of fine outcomes and results for 2010-11. On behalf of the Board of Management, I thank them and all of our valued staff and volunteers most sincerely. Looking forward, there are new challenges for all of us as, together, we strive to "end the isolation" for our clients.



James Thom
PRESIDENT

Chief Executive Officer's Report

I am pleased to advise that Senses Foundation has had another excellent year with significant growth across almost all services and a good financial result. The wonderful contribution by Nicola and Andrew Forrest through the Australian Children's Charity was the financial pièce de résistance and something that I am extremely grateful for.

This year our client services increased by 11,473 hours of direct care on the previous year, or 10%, to 121,631 hours and 117 new clients were referred for services. New services were introduced and "old" services were restructured to ensure risk is effectively managed and staff effectively

supervised and supported. New models of service delivery were introduced and our rural and remote service continued.

However it is the outcomes for clients as a result of our services that provide me with the most satisfaction. I encourage you to read the reports by the Managers of the Community Living and the Life Skills and Family Services which are linked on the website to this report. They give you an insight into the difference that Senses Foundation is making in the lives of our clients and their families. One of the managers writes in her report *"One of the young men has had a number of challenges and with the aid of the Deafblind consultant, therapists and a group of very committed and passionate support staff this young man is now able to communicate effectively with the people in his life and lead a fulfilling life."* Now THAT'S what it is all about.

Chief Executive Officer's Report

Changes to our environment

During the year there have been two reports from very different government bodies which have the potential to impact significantly upon the environment in which Senses Foundation operates.

The first of these was the Economic Audit Committee report - *Putting the Public First: Partnering with the Community and Business to Deliver Outcomes* which contained 43 recommendations. For us, the most significant of these related to the Committee's vision that community and public sector organisations would be genuine partners in the delivery of human services.

The Premier accepted the recommendations of the Partnership Forum formed to oversee the implementation of the report and his four resultant initiatives have made the disability sector more sustainable into the future.

1. A budget announcement of \$604 million over four years to the community sector.
2. Standardised Indexation policy.
3. A policy which will change the way the government contracts services to the non-government sector.
4. Major reforms which will lead to reducing the administrative burden on community sector organisations.

For Senses Foundation, this means an increase of approximately \$500,000 on our base grant from 1st June 2011; less expensive red tape so that we can apply our money to client services rather than the administration of the funding; better recognition of the true cost of providing services and adequate compensation for this; and a less restrictive relationship with our Government funders. An excellent outcome to date!

Chief Executive Officer's Report

The NDIS

The second report which has the potential to impact significantly on Senses Foundation is that of the Productivity Commission entitled *Disability Care and Support* and recommends a National Disability Insurance Scheme.

I see this report as having four distinct parts.

1. A call for an entitlement by a person with a disability to receive funding for services
2. Placing the money for services in the hands of the person with a disability
3. National standards and benchmarks
4. A national program for the delivery of services.

Few could argue that the first three parts have been a long time coming and are essential. It should be a basic right that a person with a disability is funded to receive the services they require for a good and fulfilling life. This should sit alongside

our right to health care or education.

People with disabilities should also be the ones that hold the purse strings and choose their services. And there needs to be national standards and benchmarks to ensure that all Australians receive the same standard of care throughout the country.

However I have a significant problem with a national program of service delivery and I truly believe that this is not in the best interest of people with disabilities and our clients in particular.

I appreciate that many people will not share my concern and I look forward to considerable debate in the future as we work towards developing a system which improves funding and services for our clients.

Chief Executive Officer's Report

Systemic Advocacy

The EAC outcomes and the NDIS discussions reinforce the importance of Senses Foundation's involvement in systemic advocacy to ensure that our views on strategic disability matters, and the views and needs of Senses Foundation clients and their families, are heard. To this end, systemic advocacy is seen as an important part of our work and, throughout the year

I have participated as a member of

- The WA NDS Management Committee
- The Director General of DSC's CEO Round Table
- The Taxi Industry Board
- The Chamber of Commerce and Industry Business Policy Forum
- The Premier's Partnership Forum

The Senior Manager Corporate Services participated in committees as follows:

- Chair of the NDS WA HR-Subcommittee
- WA Representative on the National NDS OSH Committee
- WA Representative on the National NDS Classification Sub-Committee (Modern Award)

The Senior Manager Client Services participated as a member of

- The Management Committee of Deafblind International (Secretary)
- The Stakeholder meeting for the Commonwealth Better Start program

Chief Executive Officer's Report

The Manager, Community Living participated as a member of the NDS Accommodation Services Sub-Committee.

The Manager, Life Skills and Family Services participated as a member of the NDS Clinical and Allied Health Sub-Committee.

The Manager, Finance participated as a member of

- The Chamber of Commerce and Industry NFP Tax Reform Working Group
- The NDS Finance Advisory Sub Committee
- The Disability Sector Cost of Service Discussion Group
- The CPA NFP discussion group

The Manager, Administration maintained his position within the Australian Institute of Training & Development as a Company Director - representing Western Australia and the National Vice President and Treasurer.

Thanks

Nowhere is the word “team” more appropriately used than in a description of Senses Foundation. There is no one person more important than another in our team. The support worker is an essential member as is the finance officer, as is the fundraiser. We are all committed to the best possible outcomes for our clients and their families and I thank every staff member for their individual contribution.

I continue to be immensely impressed by our Senior Managers and I thank them for their ongoing support, enthusiasm and commitment.

I am also extremely grateful for the support I receive from the Senses Foundation President, James Thom, and the members of the Board.

Chief Executive Officer's Report

The Year Ahead

The year ahead represents the mid point for our current Strategic Plan. We have achieved much in our first two years but there is still much work to do.

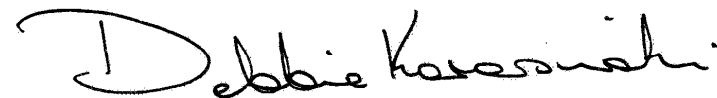
The new year will see further growth in client services, more clients referred for services and a continued striving for excellent and innovation in service delivery. We will develop new models of service delivery and further refine our person centred approaches in client services.

We will see the development of a new website which will bring together our expertise on deafblindness becoming a national and international resource on deafblindness. And we will investigate the possibility of hosting a regional Deafblind Conference in 2013/2014.

Our challenges will include

- Managing growth while ensuring that our organisational culture – one that has served us and our clients well for the past ten years – remains strong and constant
- Thinking smarter about our use of resources to ensure that our primary expenditure remains client related
- Ensuring our corporate services keep pace with growth in client services
- Remaining absolutely focused on our clients and their families as we become a smart business.

I continue to enjoy the challenges and I look forward to working with you all, for our clients, in 2011/2012.



Debbie Karasinski
CHIEF EXECUTIVE OFFICER

Finance Report

It is pleasing to report that Senses Foundation has been able to fund further increases in client services numbers and hours, whilst at the same time delivering a small cash surplus compared with what was a tight budget outlook a year ago. This follows previous reporting periods impacted by the so-called global financial crisis.

During the year we were able to fund and deliver:

- Increased staff training and education.
- A modest growth in staff numbers to support the increase in client service hours.
- Commencement of a medium term programme to upgrade our IT support services.

- Retention of a reasonable and conservative proportion of our assets in cash investments.

These commitments accord with, and fully support, our Strategic Plan and Business Plan.

A financial bonus for Senses Foundation has been the generous contribution by Nicola and Andrew Forrest through the Australian Children's Charity. This has further solidified the strength of our Balance Sheet.

The Year Ahead

Consequent upon the State Government's increase in its base grant, and our planned increase in client services for the year to 30th June 2012, the Board has once again adopted a balanced and responsible budget.

The global economy continues to be uncertain; however we believe this budget is sufficiently flexible to withstand any normal pressures, and to protect the Balance Sheet.

A handwritten signature in black ink, appearing to read "Bill Cutler". The signature is fluid and cursive, with a large initial "B" and "C".

Bill Cutler
CHAIRMAN
CORPORATE SUB-COMMITTEE OF THE BOARD.

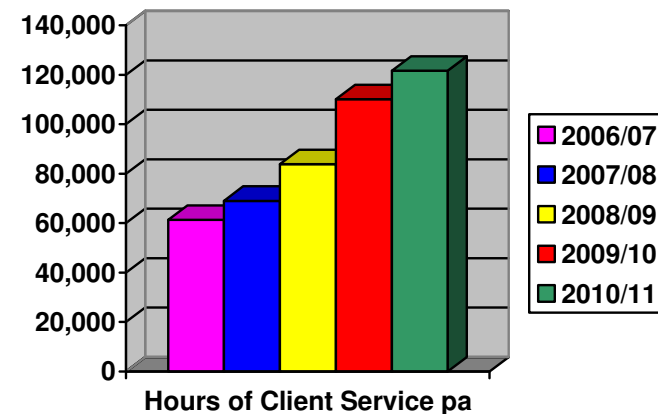
Client Services – A summary

Client Services in 2010/2011 focused on high standards and unique service delivery to meet client's and family's individual needs. Client numbers increased with 117 people being referred to receive services over the year compared to 44 in 2009/2010, 26 in 2008/2009, 16 in 2007/2008 and 13 being referred in 2006/2007.

121,631 hours of direct service were provided to 433 clients throughout the year. This was an increase of 11,473 hours on the previous year or 10%, and follows the trend over the last five years as shown in the following tables.

Financial Year	Hours of Client Services	Annual Increase	% Increase
2006/2007	61,413		
2007/2008	69,000	7,587	12%
2008/2009	83,842	14,842	21%
2009/2010	110,158	26,316	31%
2010/2011	121,631	11,473	10%

Hours of Direct Client Services pa



Client Services – A summary

Structural Change

During the year changes were made to the Client Services structure. The original three departments were reduced to two, streamlining service delivery and reducing overlap. Services were grouped under the two new departments of Community Living Services (previously Accommodation Services) and Life Skills & Family Services (previously Specialist Services).

Coordination was increased in the Community Living Services and in Life Skills & Family Services to improve supervision, decrease risk and to allow more capacity for individual planning and person centred service delivery.

The Deafblind Information Service brought together the majority of the expertise on deafblindness and is being further developed as a resource on deafblindness at a national level and to reinforce, strengthen and develop our uniqueness.

Program Development

2010/2011 saw the implementation of the new School Age Therapy Service resulting in more comprehensive service provision across all ages.

The planning for three and the construction of two houses by the Department of Housing and Works began along with planning as to the clients who will live in the houses.

Unique service options were introduced for families and clients including a host family service and a shared management service.

Rural and Remote

Services supporting people who are deafblind in country WA continued with trips to provide specialist training and support being carried out to Broome, Derby, Kununurra, Geraldton and Carnarvon.

Client Services – A summary

Community Living Services

Community Living Services now comprises the Accommodation Services, Alternatives to Employment and Post School Options. 82,349 hours of direct client support were provided to 75 clients in this division during the year.

In the Accommodation Service, 50 clients received 68,060 support hours, an increase of 737 hours on the previous year.

In the Alternatives to Employment Service, 14,288 hours of direct support were provided to 25 clients, an increase of 1,810 hours on the previous year.

[Click here to view the Community Living Services Annual Report](#)

Life Skills and Family Services

Life Skills and Family Services now encompasses Disability Professional Services: Early Childhood Services; School Age Therapy; Adult Therapy; the Deafblind Information Service, and Respite Services including Intensive Family Support.

The Service provided a total of 29,656 hours of service to 317 clients across the following programs.

Program	Clients	Service Hours
Deafblind Information Services	69	2,748
Respite Service including intensive family support	40	19,628
Early Childhood Intervention	25	2,765
School Age Therapy	75	2,495
Adult Therapy	108	2,020

[Click here to view the Life Skills and Family Services Annual Report](#)

Client Services – A summary

Service Excellence

The implementation of the Person Centred Practice Course proved to be very successful in training Support Workers on a practical level in ways of providing very unique, values based services which respects a client's rights, choices and individuality.

Thirty six staff attended 16 conferences and over 2,000 hours of training was provided to staff. Four papers by staff were accepted for the 15th Deafblind International World Conference in Brazil and a total of eight papers were accepted for conference presentation. Five support workers were nominated for NDS Support Worker Awards.

Two external evaluations were completed under the new Quality Management Framework. Senses Foundation received no required actions.

Research

Curtin and Notre Dame Universities were involved in two research projects, one to develop a guide for deafblind students entering adult education and the other to develop and sustain healthy relationships for clients with Ushers Syndrome.

The Communication Guide Pilot continued with the Curtin University ethics committee giving approval, training developed, recruitment of the Communication Guides undertaken, clients identified and service implemented.

Fee for Service

For the first time Senses Foundation provided services for a fee to clients who were ineligible for government funded services. 634 hours of service were provided to three clients under this new scheme.

Corporate Services – A summary

Corporate Services felt the impact of the rapid growth in Client Services as all support areas including Human Resources, Administration, Finance Services, Training, Internal Audit and IT were stretched to the limit. Senses Foundation has been extremely proud that over 90% of the organisation's staff are deployed in client services, however during this year we reached 92% and started to feel the strain.

Despite this, Corporate Services managed well within its budget and provided excellent support services to client services.

Finance Services

Resources in Finance increased to meet the demand in the areas of payroll, credit control and financial reporting. Despite this increase in resources, the audit of funds in the Accommodation Service was limited, with not all houses visited during the year, and some emergency audits carried out. The audit schedule has been increased and coordinator and support worker training reviewed and a more comprehensive and rigorous schedule is in place for 2011/12.

The finance department continued to gather information, research and provide costings as required, particularly around:

- New vehicle fleet
- Cost of Services with particular reference to the new way of tendering for State Government funds.

Corporate Services – A summary

Training and Professional Development

During the year over 2000 hours of training were provided to staff including the new values based person centered training provided for support workers.

Staff had a total of 8 papers accepted for conference presentation and thirty six staff members attended a total of sixteen conferences during the year.

Some of the major conferences attended included the CHARGE conference in Perth, the Acquired Deafblind Conference in Denmark, and the NDS Living in the West Conference in Perth.

Four papers by staff have been accepted for the 15th Deafblind International World Conference to be held in Brazil in September 2011.

With support from Senses Foundation

- The Social worker has completed a Master of Social Work
- The Senior Manager Corporate Services is undertaking an MBA
- The Accountant completed a CPA
- The Accounts Assistant & Payroll Officer is studying for a CPA.

Property Management

The handover of the maintenance and rental requirements of our accommodation properties to Uniting Care West was completed. UCW have now taken over the head lease of accommodation service houses under an agreement with the Department of Housing. Senses Foundation will now focus solely on providing excellent disability, rather than home maintenance, services to our clients.

Corporate Services – A summary

Administration

Administration oversaw the introduction of “hot desking” at the Kitchener Avenue offices and 2011/12 will see a major review to ensure that the office space is used to its optimum, remains adequate for the needs of the organisation and that we are “thinking smarter” about our use of resources to ensure that our primary expenditure remains client related.

Initiatives to maximise staff parking were introduced including the development of a small bonus for those who travel to work by any method other than driving their own vehicle!

Resources were increased in administration to support the growth in client services and to support the Chief Executive Officer with the appointment of a part time personal assistant.

Information Technology

This year the IT Department was geared towards ensuring stable, operational and responsive information and communication systems.

We were advised that we were successful in our application to Lotterywest and received just over \$300,000 to upgrade the entire network with new hardware and software, update the website, upgrade the telephone system and introduce an electronic document management system.

The Network Administrator has begun the long-awaited replacement program, initially replacing workstations and providing laptops to office based staff at Kitchener Ave and then rolling out the upgrade to our remote sites, our server and third party software.

Corporate Services – A summary

Volunteers

The volunteer program within Senses Foundation slowed this year with only 400 hours provided in contrast to the 2,128 hours provided in 2009/10. The reduction is due to a decrease in the number of TAFE student doing volunteer hours for their Certificate 3 / 4 in Disability Care. It was also compounded by our increased number of new staff and therefore our inability to effectively supervise students. It may also be in part due to an increased need for retired people to return to part time work as a result of reduced retirement income.

Income Generation

Overall Corporate Services, inclusive of Fundraising, delivered a surplus of \$929,740, which was better than budget by \$676,323. The surplus was made up primarily from fundraising activities with the donation of the Fortescue Metals Group shares being a major part.

Excluding the FMG shares, fundraising produced a surplus of \$287,656 which was slightly better than the previous year's result. Funds came from four Direct Mail campaigns, bequests, corporate sponsorship and events. A detailed summary of the Golf Day and Bowls Day events are provided later in this report.

[Click here to view the full Corporate Division report](#)

Deafblind International Secretariat – A summary

Senses Foundation continues to successfully manage the Deafblind International (DbI) Secretariat and will do so until at least August 2012. DbI is the world association promoting services for people who are deafblind, through international collaboration.

The advantages to Senses Foundation of having a continuing involvement in the international community of deafblindness are considerable. Being the “hub” around which the international community revolves allows Senses Foundation to know what is going on, participate where appropriate and communicate with all.

During the year, the DbI Secretary, who is also the Senses Foundation Client Services Senior Manager, and the DbI

Manager attended a DbI Management Committee and Council meeting in Aalborg, Denmark and a Management Committee meeting in Singapore. Whilst in Denmark, the Client Services Senior Manager attended the 8th Conference of the Acquired Deafblindness Network from 29 September to 3 October 2010 in Aalborg, Denmark.

During the year the Secretariat participated in the development of the DbI 2012/2015 Strategic Plan, supported the planning for the 15th DbI World Conference to be held in Brazil in September 2011, managed the nominations process for new office bearers and new Board members and carried out all other secretariat work to the satisfaction of Senses Foundation and DbI.

[Click here to view the full DbI Secretariat report](#)

Thanks to our Valued Supporters

17th Senses Foundation AHG Charity Golf Day

The 17th Senses Foundation AHG Charity Golf Day was another spectacular success generating over \$100,000 for the rural and remote program. AHG were recognized for their commitment to the Golf Day over 14 years and the amazing 1.3 million dollars generated over that time.

31 teams participated in the Ambrose golfing event at the Lake Karrinyup Country Club then traded their golf attire for evening wear to enjoy a gourmet dinner and auction with Master of Ceremonies David Christison.

Senses Foundation thanks the many sponsors and supporters for making the Senses Foundation golf day, Perth's premier charity golf day and without whom there would be no golf day.

Planning Committee

Thank you to the Golf Day Planning Committee comprising Chairman Trevor Gosatti, Bob Branchi, Erwin Roberts, Craig Billings, Alan Bruce, David Stevens and Dorinda O'Sullivan.

Event Sponsor

AHG

Principal Sponsors

Dinner Sponsor	LWP
Lunch Sponsor	Downer WA
Wine Sponsor	Wise Wines
Beer Sponsor	Carlton United Breweries
Soft Drink Sponsor	Schweppes
Nearest to the Pin Sponsor	Frontier Software
Hole in One Insurance Sponsor	AON Risk Services
Raffle Sponsor	Kee Hire

17th Senses Foundation AHG Charity Golf Day

Winners and Place Getters

1st Place **Downings Legal**

Mitch Artus, James McLeod, Chris King & Tony O'Shea.

2nd Place **Allianz**

Darren Bergensen, Carlos da Costa, Craig Tickner & Cameron Kane.

3rd Place **Fujitsu**

JoAnn Theriault, Doug Ockerby, Mark Roth & Pat O'Loughlen.

Nearest the Pin

Matthew Paddick AMCOM

Longest Drive

Hole 3 **Frank Knezovic** Price Sierakowski
Hole 10 **Sean Keown** Zenith

Special Acknowledgement

Senses Foundation acknowledges the special contribution of David Christison, auctioneer and Master of Ceremonies for the evening.

Thanks also to

Dinner Speaker
Photographer
Graphic Designer

Hamish Williams (AHG)
Rodger Buddrige
Martin Shearwood
CreativeADM
Leanne Pitcher
Peter Knight (AHG)

Media Liaison

[Click here to view the photos from the Golf Day](#)

17th Senses Foundation AHG Charity Golf Day

Generous Donors

Anittel	Direct Air Charter	Jesson's Flowers	Selby Health and Fitness
AQWA	Dominos Pizza	Joseph Anthony Menswear	Simone Perele
Aussie Cruises	Donna Crouch	Lake Karrinyup Country Club	Skydive Express
A-Z Photography	Dorsogna	Leeuwin Estate	Swanjet
Blush Body Spa	Embroid me Victoria Park	Leeuwin Foundation	Tangibility
Brinkhaus Jewelers	Escapade Charters	Loaded Barrel	The Archery Centre
Bunnings South Perth	Ferngrove Chalets	Margaret River Chocolate	The Cut
Captain Cook Cruises	Fighter Combat International	Company	The Esplanade Hotel
Char Char Bull	Fremantle Prison	My Chauffeur	Fremantle
Chequered Flag Slot Car	Geoff Hutt	Paintball Skirmish	The Great Escape
Racing	Helping Hands Group	Perth Mint	The Perth Langley Hotel
Claremont Sports	Heritage Trail Lodge	Peter Ciemitis	The Royal Australian Navy
Cocos Restaurant	Hidden Valley Eco Spa	Pinnacle Tours	The Wine and Truffle
Concert & Corporate	Hoyts Cinemas	Rallyschool	Company
Productions	Hyatt Regency Perth	Refresh Water	Viva Photography
Corporate Challenge	Hyundai Hopman Cup	Robert Hitchcock	WASO
Dale Carnegie	IGA (Rivervale, Maylands	Schweppes Australia	Xpresso Delight
David Wirrpanda	Express)	Scoop Publishing	

17th Senses Foundation AHG Charity Golf Day

Participating Teams

Freehills/Ferrier Hodgson

Ausco

Oakvale

Allianz

Giant Nissan

Price Sierakowski

Castrol

LWP

Premium Corp

Jardine Lloyd Thompson

Amcom

Car Craft

Cossils, Webley and Whelans

Chellingworth

Downings Legal

Frontier Software

Datacom

Mack and Co

Roberts Day

Downer

The West

AON

Kee Hire

AHG

Centurion Transport

AAPT

Fujitsu

Anittel

Zenith Insurance

4th “Senses on the Green”, Corporate Bowls Day

Being a keen bowler himself, His Excellency Dr. Ken Michael, Governor of Western Australia and Senses Foundation Patron opened the annual “Senses on the Green” Bowls Day with words of encouragement and handy hints for the contestants.

Still in only its fourth year, the Bowls Day generated \$20,000 and is gradually gaining a support base of players and sponsors which augers well for years to come.

Fourteen teams participated in this feel-good fundraising event at the Mosman Park Bowling Club where the city skyline provides a spectacular backdrop.

Senses Foundation thanks the many sponsors and supporters of the Senses Foundation Bowls Day.

Planning Committee

Thank you to the Bowls Day Planning Committee comprising Chairman Mike Ford, Anittel and Martin Shearwood, Creative ADM.

Event Sponsor

PKF Mack &Co

Principal Sponsors

Lunch Sponsor

Kee Hire

Drinks Sponsor

Creative ADM

4th “Senses on the Green”, Corporate Bowls Day

Winners and Place Getters

1st Place	Westwools
2nd Place	Roster On
3rd Place	St John of God

Special Acknowledgement

Senses Foundation acknowledges the special contribution of the management and staff of the Mosman Park Bowls Club.

Special thanks also to

Band Booking Centre

Domenic Zurzolo

Phase 1 Audio

Westwools

Crosby Tiles

Progressive Supa IGA

4th “Senses on the Green”, Corporate Bowls Day

Generous Donors

Coco’s Restaurant

Jesson’s Flowers

Perth Bowls Centre

Henselite Australia

Greenmaster Bowls

Taylor’s Bowls/Toucha

“My Chauffeur”

The Breakwater

The Rendezvous Perth Hotel

Anittel

Esplanade Hotel Fremantle

Good Guys Osborne Park

Harvey Norman Warwick

Bunnings Melville

Escapade Charters

Adventure Out

River Gods

About Bikes

Western Force Rugby WA

Third Avenue Café

Calamunnda Camel Farm

Rockingham Wild Encounters

Cockburn Ice Rink

Claremont Sports

Kartworld Belmont

Bayswater Waves

Adventure World

Clues Hair Studio – Con Diamant

Anita Mioceovich

Mellen Events

Lion Nathan Swan Brewery

The Breakwater Wines

The Cancer Council

4th “Senses on the Green”, Corporate Bowls Day

Participating Teams

Mack and Co

Creative ADM

Kee Hire

St John of God Murdoch

Pay Plan

21st Century Business Equipment.

Anittel

Lasso Productions

Ansvar

Westwools

Centigrade

Disarect

Roster-On

Senses Foundation

[Click here to view the photos from the Bowls Day](#)

Thanks to our Valued Supporters

Government Contribution

Commonwealth Department of Health and Ageing for its ongoing contribution to clients who are ageing.

Lotterywest for individual grants to clients, and for the significant grant to upgrade Senses Foundation's computer and telephone systems.

The Western Australian Government continues to support Senses Foundation and its clients through the following departments:

- The Disability Services Commission
- The Department of Housing and Works
- The Department of Education and Training – Non Government Centers Support

Generous Companies

Senses Foundation gratefully acknowledges the continued support of the following companies.

Norton Rose As Senses Foundation lawyers, for contributing significantly to the work of Senses Foundation.

Marketforce for their contribution to raising the Senses Foundation profile throughout the year.

Television stations in Western Australia for continuing to air the Senses Foundation community announcement.

Cochlear for their contribution to Deafblind Awareness Week.

Thanks to our Valued Supporters

Support from Philanthropic Trusts, Foundations and Organisations

Telethon for funding the specialist communication program in rural and remote Western Australia.

The Ian Potter Foundation for ongoing funding of the pilot project relating to communication guides.

United Way for support through the “5 cents for senses” campaign.

The Barrows Foundation for funding equipment for clients.

Hotrod Heaven for supporting the accommodation service.

Support through Bequests and Trusts

Bequests

Sylvia Box

Anne Bluntish

Walter Donald Couper

George Roderic

Nathalie Cora Jahn

Marianne Broad Larner

Trusts & Legacies

Parsons Marjorie Charitable Trust

Francis Bluntish Charitable Trust

Marcus & Molly Stone Charitable Trust

Stan Perron Charitable Foundation

Helen Leech Endowment

Congratulations

Teresa Way Awards

The Teresa Way Awards are presented to recognise a person, a business or a community organisation which has made a significant contribution to people who are deafblind and their families through;

- a significant contribution to Senses Foundation, or
- being a positive role model for people who are deafblind.

The 2011 Teresa Way Awards recipients were as follows:

David Murray

David Murray is an inspirational role model for other adults with Ushers Syndrome and demonstrates the many capabilities of people who are deafblind.

Peter Fry

Peter Fry was instrumental in the development of a Sensory Garden at the accommodation services house in Success.

Trevor Gosatti

Trevor has made a significant contribution to Senses Foundation through his involvement in the Golf Day Advisory Committee.

The Dinko Bosikovic Music Scholarship

The Dinko Bosikovic Music Scholarship is an annual award made by Senses Foundation under the terms of a bequest from the estate of Pauline Sophia Maria Bozikovic in memory of her late husband.

The 2011 DINKO BOSIKOVIC Music Scholarship was presented to Miss Rachel Savage.

Congratulations

Gold Leaves

A Gold Leaf and a Gold Leaf Certificate

The Gifting Tree was established in 1993 to recognise a contribution to Senses Foundation of a monetary or “in-kind” donation.

A person, business or a community organisation making a donation of \$2,500 or more, or a donation of goods or services valued at \$5,000 or more and not being provided with any benefits in return.

Gold Leaves with accompanying certificates were presented to each of the following companies and individuals in recognition of their contributions during 2010 – 2011.

Mr William Isted
Bradman Harris
Mr & Mrs Ralph Sarich

Ms Deidre Willmott
Mr W Evans
Mr & Mrs A Phelan
Mr G Tilbrook
Mrs Helen Leech
AHG
LWP
Downer
Kee Hire
Mack & Co
Creative ADM
Robert Hitchcock
Dee Roche
Norton Rose
Telethon
The Australian Children’s Charity

Congratulations

Gold Leaves

A Gold Leaf Certificate

A person, business or a community organisation that has made a donation of between \$1,000 and \$2,499 or a donation

Ms Isobel Currell

Roberts Day

Mr S C Dunn

Mr A McGlew

The Stan Perron Charitable Foundation

Mr & Mrs Crossley

Mr David Tyrrell

Mr Ron Bennetts

United Way

Brinkhaus Jewelers

Frontier Software

Anittel

Dianna Vitasovic

of goods or services valued at between \$2,500 and \$4,999 and has not been provided with any benefits in return.

Gold Leaf Certificates were presented to the following companies and individuals.

Aussie Cruises

Leeuwin Estate

Financial Statements

Certification of Financial Statements

On behalf of the Board of Directors Senses Foundation (Inc), we state that:

- (a) The accompanying Financial Statements comprising the Income Statement, Statement of Comprehensive Income, Statement of Financial Position, Statement of Changes in Equity, Statement of Cash Flows together with notes to and forming part of the Financial Statements have been properly drawn up to give a true and fair view of Senses Foundation (Inc)'s financial transactions for the financial year ending 30 June 2011 and the financial position as at 30 June 2011.
- (b) At the date of this statement, there are reasonable grounds to believe that the Senses Foundation (Inc) will be able to pay its debts as and when they fall due and payable.

On behalf of the Board:



James William Thom
President



William Thomas Ian Cutler
Board Member

Dated: 4th October 2011

Financial Statements

Independent Audit Report To The Members Of Senses Foundation (Inc)

Report on the Financial Report

We have audited the accompanying financial report of Senses Foundation (Inc) (the Foundation) which comprises the income statement, statement of comprehensive income, statement of financial position, statement of changes in equity and statement of cash flows for the year ended 30 June 2011, a summary of significant accounting policies and other explanatory notes and the statement by the Board of Management.

Board of Management's Responsibility for the Financial Report

The Board of Management of Senses Foundation is responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations). This responsibility includes establishing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Management, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of Australian professional ethical pronouncements.

Auditor's opinion

In our opinion:

The financial report of Senses Foundation (Inc) is in accordance with applicable accounting standards including:

- i. giving a true and fair view of the Foundation's Financial position as at 30 June 2011 and of their performance for the year ended on that date; and
- ii. complying with the recognition and measurement principles of Australian Accounting Standards (including the Australian Accounting Interpretations) and other mandatory professional reporting requirements in Australia.



PKF MACK & Co



N A CALDER
PARTNER

4 OCTOBER 2011
WEST PERTH,
WESTERN AUSTRALIA

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Financial Statements

Income Statement for the year ended 30 June 2011

	Note	2011 \$ '000	2010 \$ '000
Revenues	2	6,627	5,273
Salaries and employee benefits expense		(4,475)	(4,006)
Other expenses from ordinary activities	3. a)	(1,199)	(971)
Cost of fundraising		(222)	(89)
Depreciation expenses	3. b)	(216)	(211)
Surplus/(Deficit)		<u>515</u>	<u>(4)</u>
Loss on investments write down	4	-	-
Net Surplus/(Deficit) from Ordinary Activities		<u>515</u>	<u>(4)</u>

Financial Statements

Statement of Comprehensive Income for the year ended 30 June 2011

	Note	2011 \$'000	2010 \$'000
Net Deficit from Ordinary Activities		515	(4)
Other comprehensive income/(expense)		52	81
Total comprehensive expense for the period		<u>567</u>	<u>77</u>

Financial Statements

Statement of Financial Position at 30 June 2011

	Note	2011 \$ '000	2010 \$ '000
Current Assets			
Cash and cash equivalents		1,596	1,489
Trade and other receivables	5	157	107
Other current assets	6	92	121
		<u>1,845</u>	<u>1,717</u>
Non Current Assets			
Property, plant and equipment	7	6,466	6,357
Financial assets	8	3,701	2,936
		<u>10,167</u>	<u>9,293</u>
Total Assets		<u>12,012</u>	<u>11,010</u>
Current Liabilities			
Trade and other payables	9	1,294	844
Short-term provisions	10	477	286
		<u>1,771</u>	<u>1,130</u>
Non-Current Liabilities			
Long-term provisions	11	206	307
Total Liabilities		<u>1,977</u>	<u>1,437</u>
Net Assets		<u>10,035</u>	<u>9,573</u>
Equity			
Accumulated funds		6,894	6,379
Reserves		3,141	3,194
Total Equity		<u>10,035</u>	<u>9,573</u>

Financial Statements

Statement of Changes in Equity as at 30 June 2011

	Accumulated funds	Asset revaluation reserve	Bequest reserve	Total
	\$'000	\$'000	\$'000	\$'000
Opening balance at 1 July 2009	<u>6,383</u>	<u>3,270</u>	<u>5</u>	<u>9,658</u>
Profit/(Loss) for the year	(4)	-	-	(4)
Fair value accounting of available for sale financial assets taken directly to equity	-	(81)	-	(81)
Balance at 30 June 2010	<u>6,379</u>	<u>3,189</u>	<u>5</u>	<u>9,573</u>
Profit/(Loss) for the year	515	-	-	515
Fair value accounting of available for sale financial assets taken directly to equity	-	(53)	-	(53)
Balance at 30 June 2011	<u><u>6,894</u></u>	<u><u>3,136</u></u>	<u><u>5</u></u>	<u><u>10,035</u></u>

Financial Statements

Statement of Cash Flows for year ended 30 June 2011

	Note	2011 \$'000	2010 \$'000
Cash Flows from Operating Activities			
Receipts from customers		932	709
Subsidies from government		4,785	4,309
Interest received		26	53
Dividends received		21	21
Investment income		207	123
Payments to suppliers and employees		(5,341)	(4,959)
Net Cash Flows from/(used in) Operating Activities	13. a)	<u>630</u>	<u>256</u>
Cash Flows from Investing Activities			
Purchase of fixed assets		(340)	(37)
New investments during the year		(183)	(2,954)
Net Cash Flows used in Investing Activities		<u>(523)</u>	<u>(2,991)</u>
Net Decrease in Cash Held			
Cash at beginning of financial year		1,489	4,224
Cash at the end of financial year	13. b)	<u>1,596</u>	<u>1,489</u>

Notes to the Financial Statements

Basis of Accounting

The financial report is a general purpose financial report that complies with Australian Accounting Standards (including Australian Accounting Interpretations) and Australian equivalents to International Financial Reporting Standards.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in a financial report containing relevant and reliable information about transactions, events and conditions. Material accounting policies adopted in the preparation of this financial report are presented below and have been consistently applied unless otherwise stated.

Reporting Basis and Conventions

The financial report has been prepared on an accruals basis and is based on historical costs modified by the revaluation of selected non-current assets, financial assets and financial liabilities for which the fair value basis of accounting has been applied.

Accounting Policies

1. Basis of Preparation of financial report

- a) **Rounding Off**
Items in the Accounts and Notes thereto have been rounded off to the nearest thousand dollars unless specifically stated otherwise.
- b) **Impairment of Assets**
At each reporting date, the Foundation reviews the carrying values of its assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being

the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

- c) **Investments**
Interests in listed and unlisted securities are initially brought to account at cost.
Other securities are included at fair value at balance date. Unrealised gains/losses on securities held for short term investment are accounted for as set out in Note 1(i). Unrealised gains/losses on securities held for long term investment are accounted for as set out in Note 1(j)(iii).
- d) **Property, Plant and Equipment**
Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

Property

Freehold land and buildings are shown at their fair value based on periodic valuations by external independent valuers, less subsequent depreciation for buildings. Increases in the carrying amount arising on revaluation of land and buildings are credited to a revaluation reserve in equity.

Plant and Equipment

Plant and equipment is measured on the cost basis less depreciation and impairment losses.

Notes to the Financial Statements

1. Basis of preparation of financial report, cont.

d) Property, Plant and Equipment, cont

The carrying amount of plant and equipment is reviewed annually by the Foundation to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the assets employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

Plant and equipment that have been contributed at no cost, or for nominal cost are valued and recognised at the fair value of the asset at the date it is acquired.

Depreciation

The depreciable amount of all fixed assets including buildings and capitalised lease assets, but excluding freehold land, is depreciated on a straight line basis over their useful lives to the economic entity commencing from the time the asset is held ready for use. The depreciation rates used for each class of depreciable assets are:

Classes of Assets	Depreciation Rate
Buildings	2.5%
Plant and Equipment	20%
Furniture and Fittings	20%
Motor Vehicles	20%
Computer Equipment	40%
Leasehold Improvements	20%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. Gains and losses on disposals are determined by comparing proceeds with the carrying

amount. These gains and losses are included in the income statement. When revalued assets are sold, amounts included in the revaluation reserve relating to the asset are transferred to retained earnings.

e) Grants

Government grants shall be recognised as income over the periods necessary to match them with the related costs which they are intended to compensate, on a systematic basis. The entity earns them through compliance with their conditions and meeting the envisaged obligations.

When grant revenue is received whereby the Foundation incurs an obligation to deliver economic value directly back to the contributor, this is considered a reciprocal transaction and the grant revenue is recognised in the balance sheet as a liability until the service has been delivered to the contributor.

f) Cash and Cash Equivalents

For purposes of the statement of cash flows, cash includes deposits at call which are readily convertible to cash on hand and are subject to an insignificant risk of changes in value, net of outstanding bank overdrafts.

Notes to the Financial Statements

1. Basis of preparation of financial report, cont.

- g) **Income Tax**
Under Section 50-5 of the Income Tax Assessment Act 1997 the income of Senses Foundation as a charitable institution is exempt from income tax.
- h) **Goods and Services Tax (GST)**
Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the balance sheet are shown inclusive of GST.
Cash flows are presented in the cash flow statement on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.
- i) **Comparative Figures**
When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.
- j) **Financial Instruments**
The Foundation classifies its investments in the following categories: financial assets at fair value through profit or loss, loans and receivables, and available-for-sale financial assets. The classification depends on the purpose for which the

investments were acquired. Management determines the classification of its investments at initial recognition and re-evaluates this designation at each reporting date.

- (i) *Financial assets at fair value through profit or loss*
This category has two sub-categories; financial assets held for trading, and those designated at fair value through profit or loss on initial recognition. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term or if so designated by management. The policy of Management is to designate a financial asset if there exists the possibility it will be sold in the short term and the asset is subject to frequent changes in fair value. Assets in this category are classified as current assets if they are either held for trading or are expected to be realised within 12 months of the balance sheet date.
- (ii) *Loans and receivables*
Loans and receivables are non derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Foundation provides money, goods or services directly to a debtor with no intention of selling the receivable. They are included in current assets, except for those with maturities greater than 12 months after the balance sheet date which are classified as non-current assets. Loans and receivables are included in receivables in the balance sheet.

Notes to the Financial Statements

1. Basis of preparation of financial report, cont.

(iii) *Available-for-sale financial assets*

Available-for-sale financial assets, comprising principally marketable equity securities, are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless Management intends to dispose of the investment within 12 months of the balance sheet date.

k) Employee Benefits

(i) *Wages, salaries and annual leave*

Liabilities for wages, salaries and annual leave expected to be settled within 12 months of the reporting date are recognised in respect of employees' services up to the reporting date and are measured at the amounts expected to be paid when the liabilities are settled.

Employee benefits payable later than one year

Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits

(ii) *Superannuation*

Contributions are made by the Foundation to superannuation funds as stipulated by statutory requirements and are charged as expenses when incurred.

(iii) *Employee benefit on costs*

Employee benefit on costs are recognised and included in employee benefits liabilities and costs when the

employee benefits to which they relate are recognised as liabilities

(iv) *Long service leave*

The Foundation accrues for long service leave at 5 years service. Employees accrue long service leave entitlements of 13 weeks after 10 years continuous service, with payment of pro-rata entitlement on termination after 7 years of continuous service.

2. Revenue

	2011 \$ '000	2010 \$ '000
Revenues from Operating Activities		
Government Grants	4,583	3,900
Non-Government Grants	18	122
Fundraising, donations & bequests	1,040	445
Accommodation	29	90
Sales	4	18
	5,674	4,575
Revenues from Non-Operating Activities		
Rent	409	429
Interest	26	53
Dividends	228	21
Net gains from disposal of property	1	123
Other revenue	289	72
	953	698
Total Revenue	6,627	5,273

Notes to the Financial Statements

3. a) Other Expenses

	2011	2010
	\$ '000	\$ '000
Administration	456	370
Property	138	134
Client direct costs	336	177
Vehicles	52	129
Insurance	166	63
Professional fees	47	84
Advertising	4	14
Net loss on disposal of assets	-	-
	1,199	971

3. b) Depreciation of Non-Current Assets

	2011	2010
	\$'000	\$'000
Buildings	67	74
Furniture & Fittings	42	46
Computer Equipment	14	9
Motor Vehicle	53	42
Plant & Equipment	39	40
Total Depreciation of Non-Current Assets	216	211

4. Basis Capital Yield Fund

Senses Foundation had an investment in the fund at a carrying amount of \$1,560,000 which was written down in 2009. Legal action to recover this amount is being taken.

	2011	2010
	\$ '000	\$ '000
5. Receivables		
Debtors	70	57
Other debtors	76	43
Imputation credit	11	7
	157	107

Debtors are non-interest bearing and are on 14 or 30 day terms.

Notes to the Financial Statements

6. Other Current Assets

	2011	2010
	\$ '000	\$ '000
Prepayments	92	121

7. Property, Plant and Equipment

Freehold land at independent valuation	1,750	1,750
Freehold buildings at independent valuation	4,561	4,561
Accumulated depreciation	(334)	(266)
	5,977	6,045

Plant and Equipment

Cost	1,110	1,023
Accumulated depreciation	(621)	(711)
	489	312

Total Property, Plant and Equipment

Cost	7,420	7,334
Accumulated depreciation	(955)	(977)
Total Written Down Amount	6,466	6,357

Reconciliation of net carrying amount

	2011	2010
	\$ '000	\$ '000
<i>Land and building</i>		
Carrying amount at beginning of year	6,045	6,118
Revaluation/ Additions	-	-
Disposals	-	-
Depreciation expense	(68)	(73)
	5,977	6,045

	2011	2010
	\$ '000	\$ '000
<i>Plant and equipment</i>		
Carrying amount at beginning of year	312	412
Additions	340	37
Disposals/Write-off	(15)	-
Depreciation expense	(148)	(137)
	489	312

Total Net Carrying Amount at End of Year	6,466	6,357
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Notes to the Financial Statements

8. Financial Assets

Name	Opening Balance	Additions	Revalued Balance	Gain/ (Loss)
Burns Beach Property Trust	100	-	100	-
Bayswater Bendigo Community Bank	1	-	1	-
Fortescue Mining Group	-	635	635	-
Morgan Stanley Smith Barney Portfolio	2,835	-	2,965	130
	2,936	635	3,701	130

9. Trade and Other Payables

	2011 \$'000	2010 \$'000
Current		
Trade creditors	420	82
Other creditors	746	655
Goods and Services Tax	128	107
	1,294	844

Trade creditors are non-interest bearing and are normally settled in accordance with the terms of the relevant supplier. Other creditors are non-interest bearing and have an average term of 14 to 30 days.

Included in other creditors is grant monies \$551,000 (2010: \$442,000) received in this financial year which relates to the following year.

10. Short Term Provisions

	2011 \$'000	2010 \$'000
Provision for annual leave	292	240
Provision for long service leave	157	17
Provision for DHW property maintenance	28	29
Provision for FBT	-	-
	477	286

11. Long Term Provisions

	2011 \$'000	2010 \$'000
Provision for long service leave	6	107
Provision for Government Funds	200	200
	206	307

Under the terms of an agreement between the Department of Housing and Works (DHW), and Senses Foundation, DHW houses are leased to clients of Senses Foundation. This agreement terminated on 30 September 2010. There is a requirement for Senses Foundation to provide from the rent proceeds an amount equal to 1% of the market value of each house (excluding land) for future maintenance. The amount set aside up to the end of financial year is \$29,000 (2010: \$29,000).

Under the terms of an agreement between the Disability Services Commission (DSC), and Senses Foundation, originating with DSC funding for the Maycrest Courts Accommodation Services, DSC holds an equity of \$166,800 (2010: \$166,800) in the Accommodation Service. The value of this equity was reconfirmed in August 2009.

Notes to the Financial Statements

12. Bequests Reserve

All bequests received by Senses Foundation are recognised as income in the year they are received, but remain invested at all times, unless otherwise directed by the conditions of the will.

1 Pauline Bozikovic: \$5,000 for the Dinko Bozikovic perpetual music scholarship

13. a) Reconciliation of the net surplus to the net cash flow from operating activities:

	2011 \$'000	2010 \$'000
Net surplus (deficit)	515	(4)
Adjustments for non cash items:		
Depreciation expense	216	211
Net loss on sale of investments	15	-
Realised gain from bequests	(635)	-
Changes in assets and liabilities:		
(Increase)/Decrease in receivables and prepayments	(21)	(58)
Increase in payables and accruals	450	45
Increase in provision for employee entitlements	90	62
Net Cash Flows	<u>630</u>	<u>256</u>

13. b) Reconciliation of Cash Balances:

Cash balance comprises:

Cash on hand	1	1
Cash at bank	360	103
Cash deposits	<u>1,235</u>	<u>1,385</u>
Cash Balance as per Statement of Cash Flows	<u>1,596</u>	<u>1,489</u>

13. c) Bank Overdrafts

Senses Foundation does not have any bank overdraft facilities.

14. Contingent Liabilities

No contingent liabilities exist at the statement of financial position date.

15. Lease Commitments

Senses Foundation does not have any future lease commitments.

16. Auditors Remuneration

	2011 \$'000	2010 \$'000
Remuneration of the auditor		
- auditing or reviewing the financial report	38	38

17. Segment Information

Senses Foundation operates in Western Australia

Notes to the Financial Statements

18. Financial Instruments

18. a) Interest Rate Risk

Instrument	Floating Rate		Fixed Rate Maturity 2 Years or Less		Non Interest Bearing		Total Carrying Amount		Weighted Av Rate	
	\$'000		\$'000		\$'000		\$'000		%	
	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010
Financial Assets										
Cash	361	103				1	361	104	2.68	2.93
Term Deposit			1,235	1,385			1,235	1,385	5.99	5.72
Receivables/Prepayments					249	107	249	107	-	-
Financial Assets					3,701	2,899	3,701	2,899	-	-
Total Fin. Assets	361	103	1,235	1,385	3,950	3,006	5,546	4,495		
Financial Liabilities										
Trade Creditors					420	82	420	82	-	-
Other Creditors					874	810	874	810	-	-
Total Fin. Liabilities	-	-	-	-	1,294	892	1,294	892	-	-

18. b) Net Fair Values

The aggregate net fair value of financial assets and financial liabilities at balance date is the same as or approximates the balance sheet carrying amount.

The fair values of financial assets and financial liabilities are determined as follows:

- The fair value of financial assets and financial liabilities traded on active liquid markets with standard terms and conditions are determined with reference to quoted market prices; and

- The fair value of other financial assets and financial liabilities are determined in accordance with generally accepted pricing models based on discounted cash flow analysis; and
- The fair value of derivative instruments, included in hedged assets and liabilities, are calculated using quoted prices. Where such prices are not available, use is made of discounted cash flow analysis using the applicable yield curve for the duration of the instruments.

Notes to the Financial Statements

18. c) Credit Risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognise financial asset is the recoverable amount as disclosed in the Balance Sheet and notes to the financial statements.

Senses Foundation does not have any material credit risk exposure to any single debtor or group of debtors under financial instrument entered into by the Foundation

18. d) Liquidity Risk Management

Ultimate responsibility for liquidity risk management rests with the Board of Directors. The Foundation manages liquidity risk by maintaining adequate reserves and banking facilities and by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

19. Related Party Transactions

The following members acted as members of the Board of Management of Senses Foundation during the year. Members of Board do not receive any remuneration or other benefits as the positions are honorary in nature.

Mr J Thom - President
Mr R Matich - Vice President
Mr B Cutler
Mr C Billings
Mr J Groppoli
Ms A Bourke
Ms S Rowell (resigned October 2010)
Mr David Halge
Ms Deidre Willmott
Dr Ruth Shean (joined June 2011)

20. Reserves

20. a) Asset Revaluation Reserve

The asset revaluation reserve records the revaluations of non-current assets.

20. b) Financial Assets Reserve

The financial assets reserve records revaluation increments and decrements (that do not represent impairment write-downs) that relate to financial assets that are classified as available-for-sale.



Ending the isolation.

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